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Interviewing and Selecting High Performers: Every Managers Guide to Effective Interviewing Techniques

By Richard H. Beatty

Wiley. Paperback. Book Condition: New. Paperback. 224 pages. Dimensions: 8.9in. x 6.0in. x 0.8in. Take the guesswork out of the most important decision you make! Interviewing and Selecting High Performers Every Managers Guide to Effective Interviewing Techniques Current studies show that high-quality workers outproduce poor ones by 25 to 50. Moreover, these findings reveal the alarmingly high direct and indirect costs companies pay when they hire the wrong people. So why, asks Richard Beatty, would you want to rely on hit-and-miss approaches to selecting new employees In his latest practical, career-oriented guide, Beatty says you no longer have to. Instead, this renowned consultant and author shows how you can consistently choose high-quality performers who fit both your companys immediate needs and long-term strategic goals. Interviewing and Selecting High Performers provides you with an integrated, airtight, step-by-step selection process. Using a high-performance predictive model, this system clarifies the key qualifications needed by candidates for high performance of specific jobs and provides a rigorous interview design approach that enables you to objectively measure whether a particular candidate meets that criteria. With the help of reproducible evaluation forms, youre able to accurately weigh the strengths and weaknesses of various prospects and account for the...


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